ADAM CHANCE

SOFTWARE DEVELOPER

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July 2022 - Jan 2023

ABOUT ME A software developer with a diverse background in both consumer sales and technology. After spending 5 years in sales, I made the transition to software development, driven by my passion and fascination for technology. I am committed to continuously improving my technical skills and staying current with the latest industry trends and technologies to provide the best possible service to my clients

TECHNICAL SKILLS

TECHNICAL EXPERIENCE

React Software Developer • HTML Python JavaScript

Django

CSS

CERTIFICATIONS

Nashville Software School

Full-Stack Web Development

- SQL Git/Github
- OOP Tailwind

Nashville Software School

NSS is a six-month intensive, full-time software development bootcamp focusing on HTML, CSS, JavaScript, React and server-side fundamentals with Python and Django.

- · Single-page application development with React and with a focus on modern ES6+ Javascript features and modular code
- Project management with issue tickets and GitHub Projects
- Database planning by building entity relationship diagrams (ERD) to define • relationships with an emphasis on maintaining a flat data structure
- Utilized vanilla JavaScript (ES6), and React.js to create single page dynamic web applications using full CRUD functionality
- Styled applications using CSS, Bootstrap, reactstrap, and Material UI
- Completed 6 group project sprints while fully remote, comfortable with Slack, Zoom, GitHub
- Projects, and wireframes for group communication and collaboration

PROJECTS

Certification

GRASSWORKS | Front End Capstone

Developed and implemented a CRM system for local yard work companies, utilizing JavaScript, REACT, JSON, HTML5 and CSS. As a front-end capstone project, Grassworks allowed for listing and completing listings with a focus on CRUD functionality.

View Code

TeeBag | Back End Capstone

Developed and implemented a golf scoring and tracking app, TeeBag, as a back-end capstone project. The app allows users to track golf round scores, manage club yardages, and make notes on play improvements. Utilized technologies such as JavaScript, REACT, JSON, HTML5, CSS, Tailwind, Python, and Django with a focus on CRUD functionality.

View Client Code

View Server Code

PROFESSIONAL EXPERIENCE

Sleep Expert

Mattress Firm

As a Product Specialist for Mattress Firms in the Nashville district, provided expert guidance to guests on sleep comfort and product selection. Assessed and evaluated guests' sleep needs and identified products to best meet those needs. Focused on delivering a positive guest experience, closing sales, and effectively addressing objections.

Internet Sales Manager

Affordable Autos 2

Specialized in effectively organizing and directing all online inquiries to identify customer needs and facilitate the vehicle purchasing process. Proven track record of successfully bringing in online leads and converting them into satisfied customers through my ability to understand their unique needs and match them with the appropriate vehicle options.

Sales Representative

Verizon - Camden, TN

Demonstrated proficiency in promoting and selling a wide range of Verizon technology and services. Strong ability to interact with customers in a face-to-face setting, building relationships, and identifying their needs to provide tailored solutions. Consistently exceeded sales targets and developed a loyal customer base through exceptional customer service and product knowledge.

Area Manager

MarketSource - Nashville, TN

Proven track record of success in the wireless and digital services industry, with experience selling for Sprint, Verizon, and AT&T while simultaneously managing multiple stores within a district. Skilled in training and mentoring new hires, resulting in a consistently high-performing team. Strong ability to identify customer needs, provide tailored solutions and deliver exceptional customer service. Successfully exceeded sales targets, resulting in a consistent increase in sales and customer satisfaction.

2020 - 2022

2019 - 2020

2018 - 2019

2017 - 2018